

## **Partnership for Supply Chain Management**

The Partnership for Supply Chain Management (PFSCM) is a nonprofit organization established in 2005 by two of the leading international health organizations in the U.S.—JSI Research & Training Institute (JSI) and Management Sciences for Health (MSH)—for the dual purposes of ensuring reliable availability of essential products to programs in the developing world and strengthening national supply chains to become sustainable mechanisms delivering these products to clients who need them.

Through its innovative projects, PFSCM:

- Manages the entire supply chain, procures and distributes essential medicines and supplies;
- provides technical assistance to transform existing supply chains;
- collaborates with in-country and global partners to coordinate efforts in these areas;
- and brings the hands-on involvement of dedicated staff from a consortium of public and private sector organizations that are among the most trusted names in supply chain management, international public health and development.

PFSCM currently manages the following projects:

### **Supply Chain Management System**

In 2003, the U.S. President's Emergency Plan for AIDS Relief (PEPFAR) was launched to combat global HIV & AIDS - the largest commitment by any nation to combat a single disease in history. The Supply Chain Management System (SCMS) is a project of PEPFAR and is administered by the US Agency for International Development (USAID). SCMS was established to ensure a reliable, cost-effective and secure supply of high-quality medicines and health products for HIV & AIDS prevention, care and treatment. SCMS procures and distributes essential medicines and supplies; provides technical assistance to transform existing supply chains; and collaborates with in-country and global partners to coordinate efforts. The project brings the hands-on involvement of dedicated staff from 13 public and private sector organizations, and has offices in 17 countries.

In September 2005 USAID awarded PFSCM the SCMS contract. PFSCM provides the following services for PEPFAR implementing partners worldwide:

- Procurement and delivery of quality HIV & AIDS medicines and laboratory supplies at the best value, including ARVs, HIV test kits, laboratory supplies, drugs for opportunistic infections, food by prescription, home-based care kits, blood safety, injection safety, and male circumcision supplies
- Technical assistance to transform in-country supply chain performance and support health systems strengthening, including: forecasting and demand planning, quality assurance, warehousing and distribution, logistics management information systems, capacity building, strategic planning, and laboratory logistics
- Global collaboration for long-term local and international solutions

By establishing SCMS, PEPFAR and USAID recognized that a key impediment to HIV treatment in developing countries was the lack of effective supply chains for public health programs. SCMS has been a key partner in global efforts to scale up treatment for people living with HIV from about two million in 2006 to about four million in 2009. SCMS now procures more than half of the ARVs under PEPFAR, supporting about 1 million people on treatment, and has supported scale up by helping transform the performance of public health supply chains in many of the countries where we work.

Learn more at [www.scms.pfscm.org](http://www.scms.pfscm.org).

PFSCM has been recognized for its groundbreaking work in HIV & AIDS worldwide and was awarded two additional contracts in 2009 to help address two more threats to public health: Tuberculosis and malaria in addition to HIV.

### **Global Fund – Voluntary Pooled Procurement**

The Global Fund to Fight AIDS, Tuberculosis and Malaria is a major financing institution in the fight against these chronic diseases in 140 countries. The Global Fund established a Procurement Support Service to its Principal Recipients, with Voluntary Pooled Procurement and Capacity Building Services aimed at ensuring a cost effective and efficient procurement process. These services will provide support to countries to resolve the procurement bottlenecks and supply chain management challenges and facilitate timely access to pharmaceuticals and health products.

Through the VPP, Principal Recipients (PRs) can take advantage of the benefits of pooled purchasing including:

- Efficient, timely and reliable procurement
- Stringent quality standards for products procured through VPP
- Attractive pricing for key healthcare commodities

In October 2009, the Global Fund selected PFSCM as their VPP Procurement Service Agent (PSA).

PFSCM provides the following services to VPP:

1. Manages and coordinates procurement needs for antiretroviral drugs, Artemisinin combination therapy drugs and non-VPP products (e.g. other related drugs, lab supplies, reagents, test kits, condoms etc.) utilizing the VPP mechanism.
2. Provides secure delivery to the final delivery point in country with track and trace capabilities
3. Assures appropriate standards of quality, safety and efficacy for all purchased products
4. Maximizes savings opportunities in all parts of the supply chain

Learn more at: <http://www.theglobalfund.org/EN/procurement/vpp/>

### **Global Drug Facility**

The Global Drug Facility (GDF) is an initiative of WHO's Stop TB program to increase access to high quality tuberculosis (TB) drugs for directly observed treatment and short-course (DOTS) implementation, the TB treatment and control strategy. Globally, TB is a leading curable cause of infectious death. GDF is housed in WHO

Headquarters in Geneva, Switzerland, and managed by a team in the Stop TB Partnership Secretariat.

GDF is not a traditional procurement mechanism. It has adopted a new perspective on TB drug procurement, by linking demand for drugs to supply and monitoring, outsourcing services to partners on a competitive basis, using product packaging to simplify drug management and linking grants to TB program performance. GDF provides a unique package of services, including technical assistance in TB drug management and monitoring of TB drug use, as well as procurement of high-quality TB drugs at relatively low cost.

PFSCM was appointed as GDF's procurement agent for first-line anti-TB drugs and related health products in July 2009. The Agreement with GDF covers supplying first-line anti-TB drugs to over 90 countries.

PFSCM provides the following services to GDF:

1. Manages and coordinates procurement needs for first line anti-TB drugs and related health products for countries utilizing the GDF mechanism.
2. Manages GDF's supplier stockpile of TB products to ensure responsiveness to recipients' requirements and to minimize expiry of stockpiled products.
3. Provides secure delivery to the final delivery point in country with track and trace capabilities.
4. Assures appropriate standards of quality, safety and efficacy for all purchased products.
5. Maximizes savings opportunities in all parts of the supply chain.

Learn more at: [http://www.stoptb.org/gdf/drugsupply/procurement\\_agents.asp](http://www.stoptb.org/gdf/drugsupply/procurement_agents.asp)